

**Profitable Business of**

# Ready Mix Concrete (RMC)

**Building your Business in the Construction Materials Industry.**

# Introduction

**Pre-Mixed Concrete is produced in a batch plant according to a predetermined engineered mix design. There are two common methods for delivering ready-mix concrete. The barrel truck or in-transit mixers are the first. This form of truck transports plastic concrete to the job site. The volumetric concrete mixer comes in second.**



**This method delivers a dry ready mix and then mixes the concrete on site. Ready-mix concrete, or RMC as it is also called, is concrete that is designed exclusively for customers' building projects and delivered to them as a single product on site. It's made up of Portland or other types of cement, water, and aggregates such as sand, gravel, or crushed stone.**



**Both aggregates should be washed and contain just a small amount of fines, soil, or clay. To account for the time it takes for the transit mixer to arrive on site, an admixture is applied to boost the workability of the concrete or increase the setting time of concrete (using retarders).**



# Types of Ready-Mix-Concrete

**Ready-mix concrete comes in three varieties:**

- 1. Concrete for public transportation:** It's also known as truck-mixed concrete, because the materials are batch-mixed at a central plant and thoroughly mixed in the truck as it travels. Water is separated from the cement and aggregates during transit-mixing, allowing the concrete to be blended immediately before being used on the job site.

**2. Shrink-mixed concrete:** Shrink-mixed concrete is used to raise the truck's load capacity by shrinking the amount of the concrete that is mixed at the factory. The balance mixing of concrete takes place either in the truck or on the building site.

**3. Central-mixed concrete:** Central-mixed concrete plants are also known as wet batch plants. Before being discharged into the truck mixers, the concrete is batched and thoroughly mixed in a stationary mixer at the factory.

# Benefits of Ready-Mix Concrete

**Because of its low cost and wide range of applications in construction, ready-mix concrete is often used instead of other materials, especially in large projects such as high-rise buildings and bridges. When compared to other items with similar uses, such as road ways, it has a long lifespan.**



**It has a 30-year average life span in high-traffic areas, compared to the 10- to 12-year life span of asphalt concrete in the same conditions. In building projects where the construction site is unable or unable to mix concrete on site, ready-mixed concrete is used. When ready-mixed concrete is used, the product is delivered completed, on demand, in the exact quantity required, and in the exact shape.**



**As compared to the cost of ready-mixed concrete, where the consumer pays for what they need and has others do the work up to that point, the cost and time of hiring mixing equipment, labour, plus procurement and storage for the materials of concrete, plus environmental issues (cement dust is an airborne health hazard) could simply be not worth it for a small to medium project.**



**The most significant benefit is that concrete is manufactured in a regulated environment. As a result of the sophisticated equipment and reliable methods used by a ready-mix concrete mix plant, quality concrete is produced.**



# Production Process

**The aggregates (sand, gravel, or crushed stone), admixtures, and water are combined with the cement. Under standard operating conditions, aggregates are pre-blended or applied at the ready-mix concrete facility. To coat the surface of the aggregates with cement paste and evenly combine the other ingredients, the mixing operation uses rotation or stirring.**



**To achieve the ideal mixture, a number of batch and continuous mixers are used. If the concrete mixture is ready, transit mixers transport it to the job site. Pre-Mixed any concrete building project necessitates the use of concrete. It is a useful and effective tool for construction. The concrete is mixed and ready to cast when it arrives at the job site, saving time and money. Ready-mix plants are divided into two categories:**



- 1. A stationary mixer is used to mix concrete in a central mixing facility. After that, the concrete is loaded into the transport vehicle.**
- 2. All unmixed dry materials are loaded into a truck mixer at a truck mixing facility. Water is applied, and the mixture is completed in the truck.**



**In a well-equipped laboratory attached to the facility, all materials used in the preparation of ready mix concrete are extensively checked for consistency and physical properties in order to ensure compliance with applicable international standard codes. The moisture probe measures the amount of water in sand and aggregates. As a result, the proportion of water to be added for the preparation of the mix can be set. Trial mixes are made and checked to ensure that each batch....**

**...of concrete leaving the plant meets various mix designs as specified by the customer, using various concrete grades. Batching is the method of manufacturing concrete in measured batches. This method is used to make concrete at any ready-mix concrete facility. Weigh in to batch all of the dry products, a hopper and a scale are used. The scale shows how much liquid is in the hopper and how much it weighs. Water can be balanced by weigh batching or volumetric batching due to its consistent existence.**

# Market Outlook

**The global ready-mix concrete market was valued at USD 656.1 billion in 2019 and is projected to develop at a 7.9% revenue-based CAGR from 2020 to 2027. The market for ready-mix concrete is expected to be driven by rising demand for fast construction activities in the residential, commercial, manufacturing, and infrastructure segments (RMC).**





**Increased investments around the world, owing to urbanization, government infrastructure plans, and an increasing population that requires residential and commercial structures, are expected to boost business growth. In FY2020, the India Ready Mix Concrete Market was worth USD 2378.11 million, and the market is expected to expand at a CAGR of 16.21%. There is intense competition among the well-established players in the construction market.**

**The demand for ready mix concrete in the construction industry has increased due to rise in demand for versatile building materials and increase in concern toward strong construction. The global ready-mix concrete market is a fast-growing industry that is expected to grow even faster in the coming years. The ready-mix concrete market in India is still in its infancy, but there is plenty of space for growth and value creation. The Indian construction market is expanding, and new homes, infrastructure, and urbanization are in high demand.**

# Key Players

- **A C C Ltd.**
- **Ahlcon Ready Mix Concrete Pvt. Ltd.**
- **Ambit Concrete Pvt. Ltd.**
- **Dirk Pozzocrete (M P) Pvt. Ltd.**
- **Nutech Engineering Technologies Ltd.**
- **Particle Dynamics Pvt. Ltd.**
- **Precision Components Hightech Ltd.**
- **R C C Cements Ltd.**
- **Wonder Cement Ltd.**

# Project at a Glance

COST OF PROJECT				MEANS OF FINANCE			
Particulars	Existing	Proposed	Total	Particulars	Existing	Proposed	Total
Land & Site Development Exp.	0.00	10.00	10.00	Capital	0.00	57.38	57.38
Buildings	0.00	85.80	85.80	Share Premium	0.00	0.00	0.00
Plant & Machineries	0.00	48.50	48.50	Other Type Share Capital	0.00	0.00	0.00
Motor Vehicles	0.00	5.00	5.00	Reserves & Surplus	0.00	0.00	0.00
Office Automation Equipments	0.00	22.25	22.25	Cash Subsidy	0.00	0.00	0.00
Technical Knowhow Fees & Exp.	0.00	10.00	10.00	Internal Cash	0.00	0.00	0.00
Franchise & Other Deposits	0.00	0.00	0.00	Accruals	0.00	0.00	0.00
Preliminary & Pre-operative Exp	0.00	2.00	2.00	Long/Medium Term Borrowings	0.00	172.14	172.14
Provision for Contingencies	0.00	4.00	4.00	Debentures / Bonds	0.00	0.00	0.00
Margin Money - Working Capital	0.00	41.97	41.97	Unsecured Loans/Deposits	0.00	0.00	0.00
<b>TOTAL</b>	<b>0.00</b>	<b>229.52</b>	<b>229.52</b>	<b>TOTAL</b>	<b>0.00</b>	<b>229.52</b>	<b>229.52</b>

# Project at a Glance

Year	Annualised		Book Value	Debt	Dividend	Retained Earnings		Payout	Probable Market Price	P/E Ratio	Yield Price/ Book Value
	EPS	CEPS				Per Share	Per Share				
	Rs	Rs	Rs	Rs	Rs	%	Rs	%	Rs	No.of Times	%
1-2	3.86	7.47	13.86	24.00	0.00	100.00	3.86	0.00	3.86	1.00	0.00
2-3	7.68	10.86	21.54	18.00	0.00	100.00	7.68	0.00	7.68	1.00	0.00
3-4	11.39	14.20	32.93	12.00	0.00	100.00	11.39	0.00	11.39	1.00	0.00
4-5	14.87	17.36	47.80	6.00	0.00	100.00	14.87	0.00	14.87	1.00	0.00
5-6	18.08	20.29	65.88	0.00	0.00	100.00	18.08	0.00	18.08	1.00	0.00

# Project at a Glance

Year	D. S. C. R.			Debt / - Deposits Debt	Equity as- Equity	Total Net Worth	Return on Net Worth	Profitability Ratio					Assets Turnover Ratio	Current Ratio
	Individual	Cumulative	Overall					GPM	PBT	PAT	Net Contribution	P/V Ratio		
	(Number of times)			(Number of times)		%	%	%	%	%	%			
Initial				3.00	3.00							19.01		
1-2	1.16	1.16		1.73	1.73	4.98	7.33%	1.66%	1.15%	365.53	18.99	4.12	1.05	
2-3	1.56	1.35		0.84	0.84	3.24	8.19%	3.02%	1.96%	425.89	18.99	4.34	1.13	
3-4	2.04	1.56	2.02	0.36	0.36	2.16	8.77%	3.99%	2.55%	486.72	18.99	4.34	1.24	
4-5	2.58	1.78		0.13	0.13	1.51	9.17%	4.66%	2.96%	547.55	18.99	4.22	1.38	
5-6	3.22	2.02		0.00	0.00	1.12	9.44%	5.12%	3.24%	608.37	18.99	4.03	1.65	

## BEP

<b>BEP - Maximum Utilisation Year</b>	<b>5</b>
<b>Cash BEP (% of Installed Capacity)</b>	<b>70.94%</b>
<b>Total BEP (% of Installed Capacity)</b>	<b>73.02%</b>

## IRR, PAYBACK and FACR

<b>Internal Rate of Return .. ( In %age )</b>	<b>27.35%</b>
<b>Payback Period of the Project is ( In Years )</b>	<b>2 Years 4 Months</b>
<b>Fixed Assets Coverage Ratio ( No. of times )</b>	<b>30.123</b>

## Major Queries/Questions Answered in the Report?

- 1. What is Ready Mix Concrete (RMC) Manufacturing industry ?**
- 2. How has the Ready Mix Concrete (RMC) Manufacturing industry performed so far and how will it perform in the coming years ?**
- 3. What is the Project Feasibility of Ready Mix Concrete (RMC) Manufacturing Plant ?**
- 4. What are the requirements of Working Capital for setting up Ready Mix Concrete (RMC) Manufacturing plant ?**



- 5. What is the structure of the Ready Mix Concrete (RMC) Manufacturing Business and who are the key/major players ?**
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# Reasons for Buying our Report:

- ❖ **This report helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas like industry size, market potential of the product and reasons for investing in the product**
- ❖ **This report provides vital information on the product like it's characteristics and segmentation**
- ❖ **This report helps you market and place the product correctly by identifying the target customer group of the product**

- ❖ **This report helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials**
- ❖ **The report provides a glimpse of government regulations applicable on the industry**
- ❖ **The report provides forecasts of key parameters which helps anticipate the industry performance and make sound business decisions**

# Our Approach:

- **Our research reports broadly cover Indian markets, present analysis, outlook and forecast for a period of five years.**
- **The market forecasts are developed on the basis of secondary research and are cross-validated through interactions with the industry players**
- **We use reliable sources of information and databases. And information from such sources is processed by us and included in the report**

# Scope of the Report

The report titled “Market Survey cum Detailed Techno Economic Feasibility Report on Ready Mix Concrete (RMC).” provides an insight into Ready Mix Concrete (RMC) market in India with focus on uses and applications, Manufacturing Process, Process Flow Sheets, Plant Layout and Project Financials of Ready Mix Concrete (RMC) project. The report assesses the market sizing and growth of the Indian Ready Mix Concrete (RMC) Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line. And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:

- **Good Present/Future Demand**
- **Export-Import Market Potential**
- **Raw Material & Manpower Availability**
- **Project Costs and Payback Period**

We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in the Ready Mix Concrete (RMC) sector in India along with its business prospects. Through this report we have identified Ready Mix Concrete (RMC) project as a lucrative investment avenue.

# Tags

**#DetailedProjectReport**      **#businessconsultant**

**#BusinessPlan**      **#feasibilityReport**      **#NPCS**

**#entrepreneurindia**      **#startupbusiness**

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**NPCS is manned by engineers, planners, specialists, financial experts, economic analysts and design specialists with extensive experience in the related industries.**

**Our Market Survey cum Detailed Techno Economic Feasibility Report provides an insight of market in India. The report assesses the market sizing and growth of the Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line.**

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- ❑ Project Costs and Payback Period**

**The detailed project report covers all aspect of business, from analyzing the market, confirming availability of various necessities such as Manufacturing Plant, Detailed Project Report, Profile, Business Plan, Industry Trends, Market Research, Survey, Manufacturing Process, Machinery, Raw Materials, Feasibility Study, Investment Opportunities, Cost and Revenue, Plant Economics, Production Schedule,**

**Working Capital Requirement, uses and applications, Plant Layout, Project Financials, Process Flow Sheet, Cost of Project, Projected Balance Sheets, Profitability Ratios, Break Even Analysis. The DPR (Detailed Project Report) is formulated by highly accomplished and experienced consultants and the market research and analysis are supported by a panel of experts and digitalized data bank.**

**We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in India along with its business prospects.....[Read more](#)**





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# Who are we?

- One of the leading reliable names in industrial world for providing the most comprehensive technical consulting services
- We adopt a systematic approach to provide the strong fundamental support needed for the effective delivery of services to our Clients' in India & abroad



We at NPCS want to grow with you by providing solutions scale to suit your new operations and help you reduce risk and give a high return on application investments. We have successfully achieved top-notch quality standards with a high level of customer appreciation resulting in long lasting relation and large amount of referral work through technological breakthrough and innovative concepts. A large number of our Indian, Overseas and NRI Clients have appreciated our expertise for excellence which speaks volumes about our commitment and dedication to every client's success.

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- We have two decades long experience in project consultancy and market research field
- We empower our customers with the prerequisite know-how to take sound business decisions
- We help catalyze business growth by providing distinctive and profound market analysis
- We serve a wide array of customers , from individual entrepreneurs to Corporations and Foreign Investors
- We use authentic & reliable sources to ensure business precision

# Our Approach

**Requirement collection**

**Thorough analysis of the project**

**Economic feasibility study of the Project**

**Market potential survey/research**

**Report Compilation**



- ❖ **Public-sector Companies**
- ❖ **Corporates**
- ❖ **Government Undertakings**
- ❖ **Individual Entrepreneurs**
- ❖ **NRI's**
- ❖ **Foreign Investors**
- ❖ **Non-profit Organizations, NBFC's**
- ❖ **Educational Institutions**
- ❖ **Embassies & Consulates**
- ❖ **Consultancies**
- ❖ **Industry / trade associations**

- ❖ **Ayurvedic And Herbal Medicines, Herbal Cosmetics**
- ❖ **Alcoholic And Non Alcoholic Beverages, Drinks**
- ❖ **Adhesives, Industrial Adhesive, Sealants, Glues, Gum & Resin**
- ❖ **Activated Carbon & Activated Charcoal**
- ❖ **Aluminium And Aluminium Extrusion Profiles & Sections,**
- ❖ **Bio-fertilizers And Biotechnology**
- ❖ **Breakfast Snacks And Cereal Food**
- ❖ **Bicycle Tyres & Tubes, Bicycle Parts, Bicycle Assembling**

- ❖ **Bamboo And Cane Based Projects**
- ❖ **Building Materials And Construction Projects**
- ❖ **Biodegradable & Bioplastic Based Projects**
- ❖ **Chemicals (Organic And Inorganic)**
- ❖ **Confectionery, Bakery/Baking And Other Food**
- ❖ **Cereal Processing**
- ❖ **Coconut And Coconut Based Products**
- ❖ **Cold Storage For Fruits & Vegetables**
- ❖ **Coal & Coal Byproduct**

- ❖ **Copper & Copper Based Projects**
- ❖ **Dairy/Milk Processing**
- ❖ **Disinfectants, Pesticides, Insecticides, Mosquito Repellents,**
- ❖ **Electrical, Electronic And Computer based Projects**
- ❖ **Essential Oils, Oils & Fats And Allied**
- ❖ **Engineering Goods**
- ❖ **Fibre Glass & Float Glass**
- ❖ **Fast Moving Consumer Goods**
- ❖ **Food, Bakery, Agro Processing**

- ❖ **Fruits & Vegetables Processing**
- ❖ **Ferro Alloys Based Projects**
- ❖ **Fertilizers & Biofertilizers**
- ❖ **Ginger & Ginger Based Projects**
- ❖ **Herbs And Medicinal Cultivation And Jatropha (Biofuel)**
- ❖ **Hotel & Hospitability Projects**
- ❖ **Hospital Based Projects**
- ❖ **Herbal Based Projects**
- ❖ **Inks, Stationery And Export Industries**

- ❖ **Infrastructure Projects**
- ❖ **Jute & Jute Based Products**
- ❖ **Leather And Leather Based Projects**
- ❖ **Leisure & Entertainment Based Projects**
- ❖ **Livestock Farming Of Birds & Animals**
- ❖ **Minerals And Minerals**
- ❖ **Maize Processing(Wet Milling) & Maize Based Projects**
- ❖ **Medical Plastics, Disposables Plastic Syringe, Blood Bags**
- ❖ **Organic Farming, Neem Products Etc.**

- ❖ **Paints, Pigments, Varnish & Lacquer**
- ❖ **Paper And Paper Board, Paper Recycling Projects**
- ❖ **Printing Inks**
- ❖ **Packaging Based Projects**
- ❖ **Perfumes, Cosmetics And Flavours**
- ❖ **Power Generation Based Projects & Renewable Energy Based Projects**
- ❖ **Pharmaceuticals And Drugs**
- ❖ **Plantations, Farming And Cultivations**
- ❖ **Plastic Film, Plastic Waste And Plastic Compounds**
- ❖ **Plastic, PVC, PET, HDPE, LDPE Etc.**

- ❖ **Potato And Potato Based Projects**
- ❖ **Printing And Packaging**
- ❖ **Real Estate, Leisure And Hospitality**
- ❖ **Rubber And Rubber Products**
- ❖ **Soaps And Detergents**
- ❖ **Stationary Products**
- ❖ **Spices And Snacks Food**
- ❖ **Steel & Steel Products**
- ❖ **Textile Auxiliary And Chemicals**



- ❖ **Township & Residential Complex**
- ❖ **Textiles And Readymade Garments**
- ❖ **Waste Management & Recycling**
- ❖ **Wood & Wood Products**
- ❖ **Water Industry(Packaged Drinking Water & Mineral Water)**
- ❖ **Wire & Cable**

# MARKET RESEARCH REPORTS



## Objective

- To get a detailed scenario of the industry along with its structure and classification
- To provide a comprehensive analysis of the industry by covering aspects like:
  - ❑ Growth drivers of the industry
  - ❑ Latest market trends
  - ❑ Insights on regulatory framework
  - ❑ SWOT Analysis
  - ❑ Demand-Supply Situation
  - ❑ Foreign Trade
  - ❑ Porters 5 Forces Analysis

## Objective

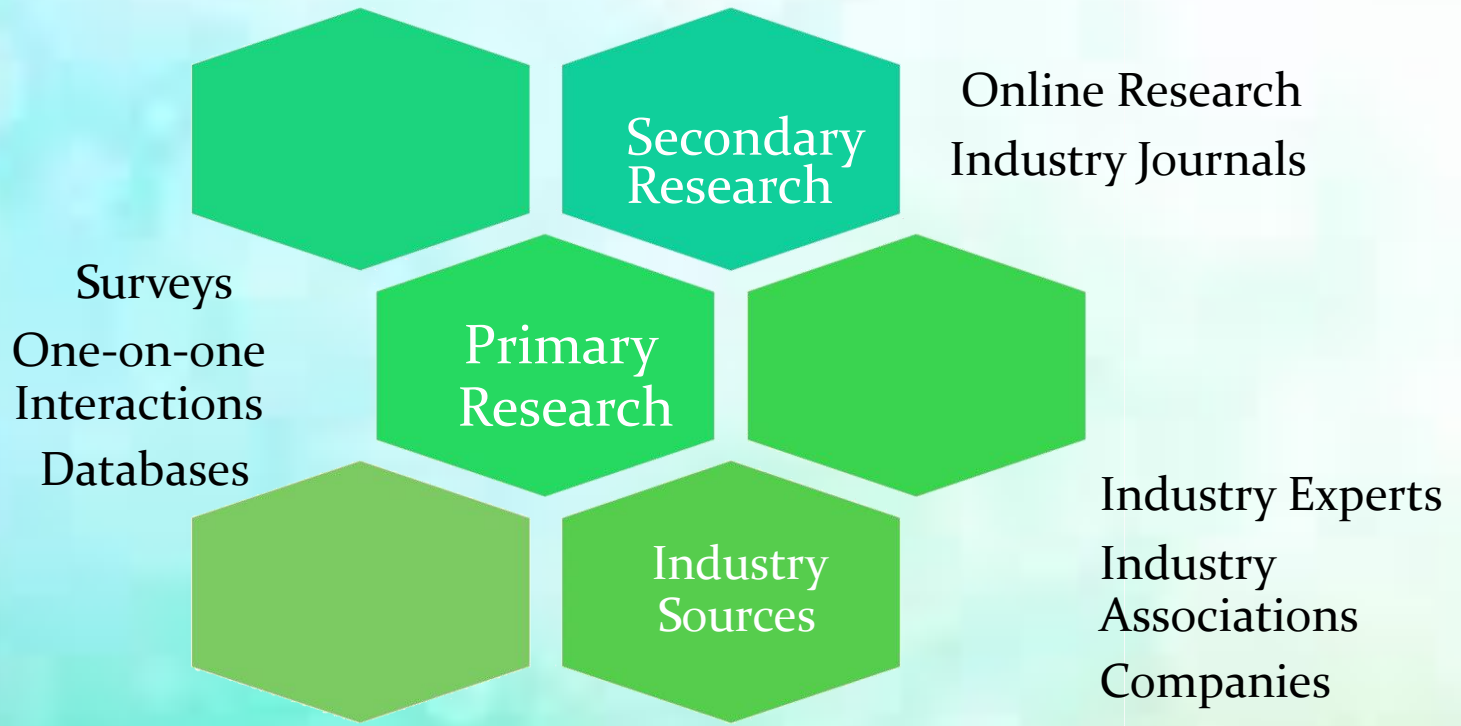
- To provide forecasts of key parameters which helps to anticipate the industry performance
- To help chart growth trajectory of a business by detailing the factors that affect the industry growth
- To help an entrepreneur/manager in keeping abreast with the changes in the industry
- To evaluate the competitive landscape of the industry by detailing:
  - ❑ Key players with their market shares
  - ❑ Financial comparison of present players

# Clientele

- Venturist/Capitalists
- Entrepreneur/Companies
- Industry Researchers
- Investment Funds
- Foreign Investors, NRI's
- Project Consultants/Chartered Accountants
- Banks
- Corporates

**[Click here for list](#)**

# Data Sources



# Scope & Coverage



## Our Team

- Our research team comprises of experts from various financial fields:**
- MBA's**
- Industry Researchers**
- Financial Planners**
- Research veterans with decades of experience**



# Structure of the Report

- 1. Overview**
- 2. Market Analysis**
  - 2.1 Growth Drivers**
  - 2.2 Emerging Trends in the Industry**
  - 2.3 Regulatory Framework**
  - 2.4 SWOT Analysis**
  - 2.5 Herfindahl–Hirschman Index (HHI)**
- 3. Market Forecasts**
- 4. Key Players**

# Structure of the Report

## **5. Key Financials and Analysis**

### **5.1 Contact Information**

### **5.2 Key Financials**

### **5.3 Financial comparison**

## **6. Industry Size & Outlook**



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# Contact us

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